

Curriculum Vitae - Peter Engholm

Personal details:

Name:	Peter Engholm	Date of birth:	October 7, 1972
Address:	Fjärdingslöv 67	Marital status:	Married
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Education:

MONASH UNIVERSITY, MELBOURNE, AUSTRALIA		
2001	Honours degree of Bachelor of Commerce	First Class Honours (HI) in management (awarded "Top graduating student" for Honours class of 2001). Honours thesis about E-learning handed in 2001.
1997-2000	Bachelor of Commerce	Main subjects: Management, business economics, marketing, statistics
1997-2000	Bachelor of Arts	Main subjects: European studies, philosophy
SÖDERSLÄTTSGYMNASIET, TRELLEBORG, SWEDEN		
1988-1991	Naturvetenskaplig linje (social sciences)	High school in the field of social sciences.

Employment history:

DELL A/S		
Nov 2005-	Sales representative, account manager	Account manager, selling IT equipment and solutions to small and medium-sized Swedish businesses with responsibility of an annual budget of up to 3 million USD. Primary contact for Dell customers. Solution selling focus with large emphasis on storage and server sales.
X-KONSULT & AGENTUR		
May 2005- Dec 2006	IT consultant, own firm	Own firm with a focus on offering local consulting services to private persons and small companies, and working as a sales agent for a leading internet sales portal, IT Online. Services included PC support, IT sales, website production, production of marketing materials, etc.
EUROGATE AB, SVEDALA, SWEDEN		
Mar 2002- Sept 2004	Sales representative, marketing assistant, project leader	Sales representative for an IT company focusing on developing mobile solutions and Internet applications for the business market. I actively and independently worked with new and existing customer accounts. Sole responsibility for marketing and layout activities and strategies, such as direct marketing, e-mail marketing, newsletters, product sheets, Powerpoint presentations and customer demonstrations. Experience in InDesign, Photoshop, PageMaker, HTML and Excel. Project leader for the development and marketing of an Internet portal.
GAPBUSTER ASIA LTD, MELBOURNE, AUSTRALIA		
2000	Call center operator, team leader	Part time work as call center operator and team leader for a customer service evaluation company. Organising and assigning work tasks. Key skills developed: service mindness, coordination, and flexibility.
CC-EFFEKT AB – DATABUTIKEN, TRELLEBORG, SWEDEN		
Oct 1991- Jan 1997	IT- and CAD consultant, computer store manager	Full time work as a CAD/CAM- and PC consultant for major Swedish companies. I managed to build strong key accounts at among others Securitas and Trelleborg AB. Responsible for starting up and managing a computer store in central Trelleborg. During these years the company grew from two to nine employees and was the largest computer store in town with an annual turnover of 1 million USD in 1997.

Activities and experiences:

HOWITT HALL SOCIETY, HALLS OF RESIDENCE

1998-1999	Senior Resident, website administrator	Senior Resident in a university student accommodation society. Shared responsibility for 200 residents. Position demanded strong organisational and social skills. Created and maintained the society's web page.
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BOOK LAYOUT AND PRODUCTION

1996-1998	Book production, desktop publishing	Produced and published a book for Agneta Ulfsäter-Troell – an established Swedish author. Wrote, produced and published own lyrics book.
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ROTARACT

1996-1997	Founder and president	Initiated a local Rotaract club, sponsored by Trelleborg Rotary Club, Sweden. The first elected president of the club.
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SWEDISH MISSIONARY CHURCH

1992-1997	Member of the Board of Directors	Elected member of the district board of a Swedish scout- and youth organisation (similar to YMCA/YWCA). The district has around 6,000 members. Planned events and participated in administrative tasks.
1985-1997 2001-	President and member of Board of Directors, youth leader	Voluntary work as a scout- and youth leader in SMU Höllviken since 1985. President and member of the Board of Directors for the local group including 150 youths and leaders.

Additional information:

Languages:	Swedish (mother tongue), English (avancerad), German (basic knowledge)
Computer skills:	Advanced software skills: (MS Office, Pagemaker, Photoshop, Windows, HTML, etc.) Good technical skills: (computer assembling, installation and configuration, support)
Driving licenses:	Swedish A and B license (car and motorcycle – have own car).
Hobbies:	Golf, volleyball, skiing, geneology, movies, travelling (been to 40+ countries)
Key skills & characteristics:	Flexibility, organisation, adaptation, fast-learner, dedication, perfection, open-mindedness, analytical skills, people skills, creative skills
Achievements:	2002: "Top Graduating Student" for my First Class Honours degree at Monash University. 2001: "Sir John Monash Award of Excellence" for my studies at Monash University. 2001: "Helen M. Schutt's scholarship" for my Honours studies at Monash University. 1998: Invited member of the "Golden Key Society for Scholarly Achievement"

References are available upon request.